LAF SCORECARD check for filtering that may be applied

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Who	Measurables	2025 Goals	July	August	September	Q3	October	November	December Q4	January	Februrary	March	April	May	June	July	August	September	October	November	December
Jessica	Monthly Membership New & Renewed Revenue	Tracking for full year	\$ 8,826.44	\$ 5,575.8	2 \$ 4,519.74	\$18,922.00	\$ 6,589.19														
Tyler	Personnel Expense % of Revenue since 1/1	2015-2023 Average of 172%			135.00%	135.00%	133.0%														
Sam	Net Membership Growth	5% annually (47 people)	1	-30	-5	-11.33	3														
Sam	Membership Retention Rate	95% average	97%	94%	97%	96%	97%														
Sam	Class Capacity Rate (2025)	75% average																			
Jessica	Customer Satisfaction Score (2025)	90% average																			
Sam	New Program Completion Rate (2025)	100%, 4 new total																			
Jessica	FTE Count (annualized)	< 10	11.28	13.8	4.44	9.84	5.22														
Jessica	Membership Growth Rate	.42% mo./+.80% Qtr.	-3%	-6%	-3%	-4%	-3%														
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